



Ezdan Holding Group Q.P.S.C

Investor Presentation



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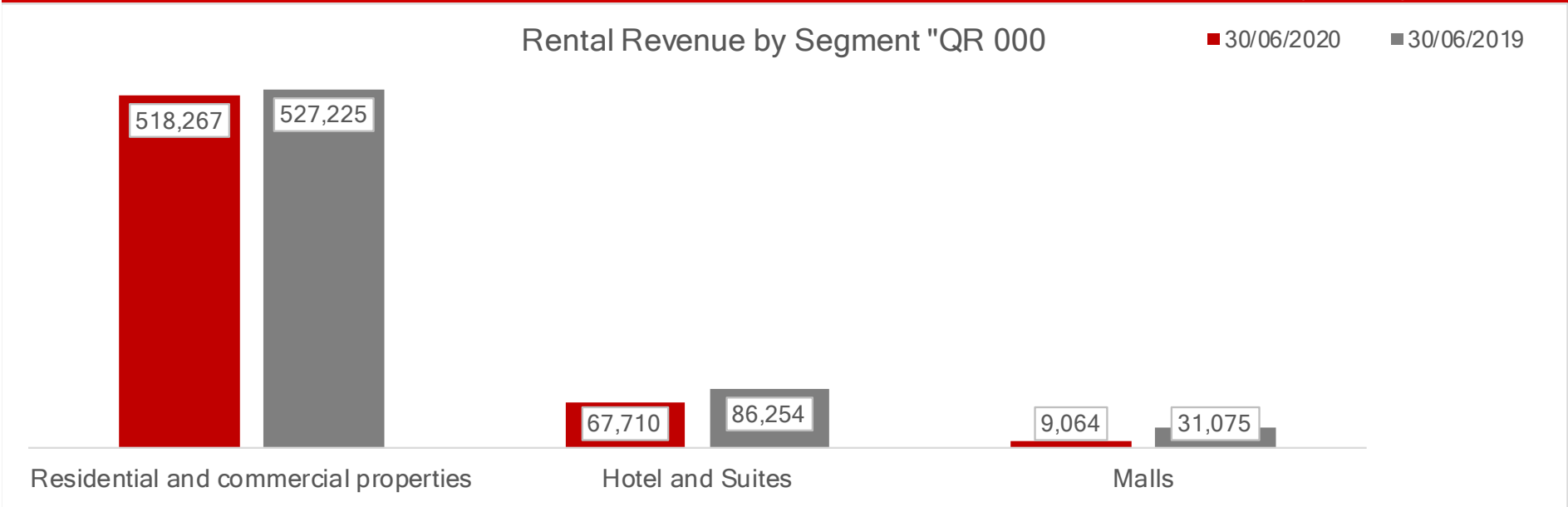
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Financial Performance Overview

CONSOLIDATED STATEMENT OF PROFIT OR LOSS 30 June 2020	30/06/2020 QR"000	30/06/2019 QR"000	Variance QR"000	Variance %
Rental income	595,041	644,554	(49,513)	-7.68%
Other operating revenues	30,421	53,724	(23,303)	-43.38%
Operating expenses	(104,550)	(113,757)	9,207	-8.09%
Operating profit for the period	520,912	584,521	(63,609)	-10.88%
Dividends income from equity investments	93,205	122,416	(29,211)	-23.86%
Net gain on sale of equity-accounted investees	-	58,185	(58,185)	100.00%
Share from the results of equity accounted investees	29,352	37,624	(8,272)	-21.99%
NET OPERATING PROFIT	643,469	802,746	(159,277)	-19.84%
Other income	5,343	37,915	(32,572)	-85.91%
General and administrative expenses	(36,360)	(34,096)	(2,264)	6.64%
Depreciation	(16,383)	(16,938)	555	-3.28%
Finance costs	(378,851)	(369,588)	(9,263)	2.51%
Impairment of doubtful receivables	(18,754)	4,768	(23,522)	-493.33%
(Loss) / gain from foreign currency exchange	(26,054)	(3,992)	(22,062)	552.66%
Net Profit	172,410	420,815	(248,405)	-59.03%
Shareholders of the Group	172,379	420,675	(248,296)	-59.02%
Non Controlling Interest	31	140	(109)	-77.86%
Earnings attributable to shareholders per share	0.006	0.016	(0.010)	-62.50%

Financial Performance Overview

Rental Revenue by Segment	30/06/2020 QR"000	30/06/2019 QR"000	Variance QR"000	Variance %
Residential and commercial properties	518,267	527,225	(8,958)	-1.70%
Hotel and Suites	67,710	86,254	(18,544)	-21.50%
Malls	9,064	31,075	(22,011)	-70.83%
	595,041	644,554	(49,513)	-7.68%



Financial Performance Overview

Other Operating Income by Segment	30/06/2020 QR"000	30/06/2019 QR"000	Variance QR"000	Variance %
Residential and commercial properties	14,561	25,990	(11,429)	-43.97%
Hotel and Suites	7,485	16,145	(8,660)	-53.64%
Malls	8,375	11,589	(3,214)	-27.73%
	30,421	53,724	(23,303)	-43.38%

Other Operating Income by Segment "QR 000

■ 30/06/2020 ■ 30/06/2019



Financial Performance Overview

Operating expenses by Segment	30/06/2020 QR"000	30/06/2019 QR"000	Variance QR"000	Variance %
Residential and commercial properties	64,447	64,570	(123)	-0.19%
Hotel and Suites	30,101	33,968	(3,867)	-11.38%
Malls	10,002	15,219	(5,217)	-34.28%
	104,550	113,757	(9,207)	-8.09%

Operating expenses by Segment "QR 000

■ 30/06/2020 ■ 30/06/2019

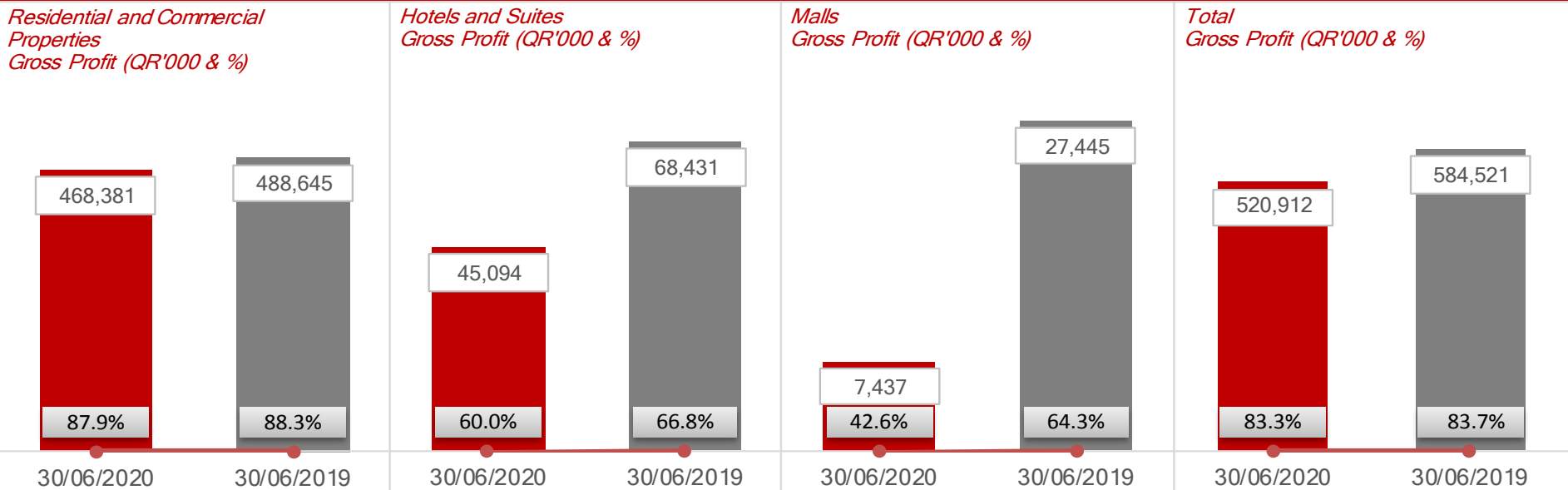


Financial Performance Overview

Operating expenses details	30/06/2020	30/06/2019	Variance	Variance
	QR"000	QR"000	QR"000	%
Staff benefits	24,069	24,777	(708)	-2.86%
Electricity & Water	30,226	31,075	(849)	-2.73%
Sewage	11,361	12,032	(671)	-5.58%
Maintenance expenses	9,344	11,735	(2,391)	-20.37%
Air Conditioning	8,575	9,801	(1,226)	-12.51%
Security	4,835	5,451	(616)	-11.30%
Cleaning	4,003	5,897	(1,894)	-32.12%
Foods and beverage	2,026	3,912	(1,886)	-48.21%
Laundry and dry cleaning	1,871	2,301	(430)	-18.69%
Commissions	917	914	3	0.33%
Registration fees	2,694	1,559	1,135	72.80%
Advertising and marketing	396	701	(305)	-43.51%
Others	4,233	3,602	631	17.52%
	104,550	113,757	(9,207)	-8.09%

Financial Performance Overview

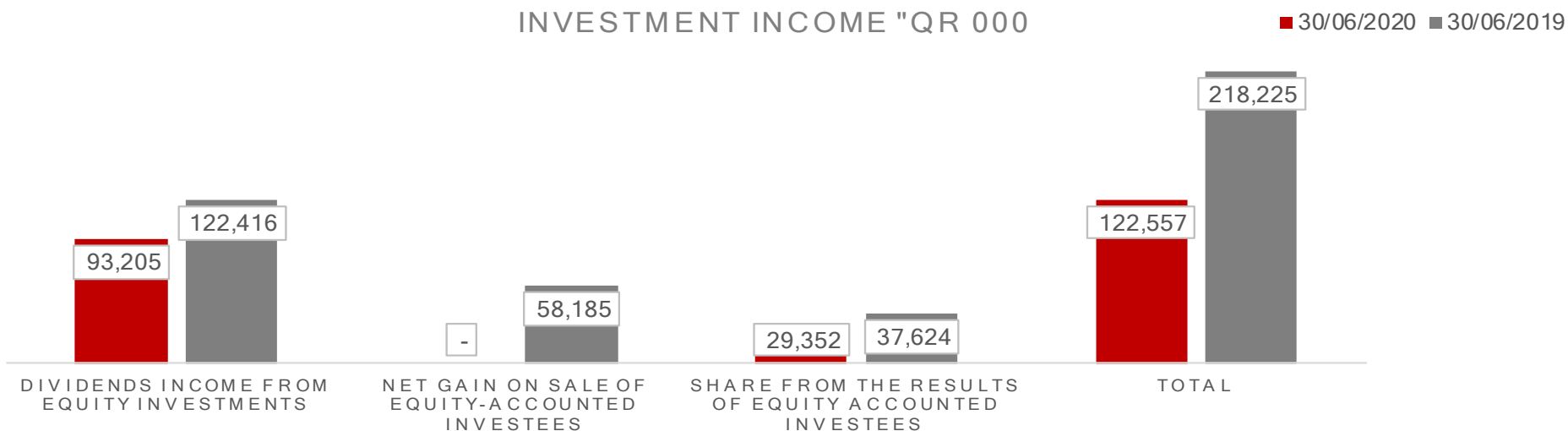
Operating profit by Segment	30/06/2020	30/06/2019	Variance	Variance %
<i>"operating profit ÷ (rental revenue + other operating revenue)"</i>				
Residential and commercial properties (QR"000)	468,381	488,645	(20,264)	-4.15%
Residential & commercial property (%)	87.9%	88.3%		
Hotel and Suites (QR"000)	45,094	68,431	(23,337)	-34.10%
Hotel & Suites (%)	60.0%	66.8%		
Malls (QR"000)	7,437	27,445	(20,008)	-72.90%
Malls (%)	42.6%	64.3%		
Total Operating Margin (QR"000)	520,912	584,521	(63,609)	-10.88%
Total Operating Margin (%)	83.3%	83.7%		



Financial Performance Overview

Investment Income	30/06/2020 QR"000	30/06/2019 QR"000	Variance QR"000	Variance %
Dividends income from equity investments	93,205	122,416	(29,211)	-23.86%
Net gain on sale of equity-accounted investees	-	58,185	(58,185)	-100.00%
Share from the results of equity accounted investees	29,352	37,624	(8,272)	-21.99%
Total	122,557	218,225	(95,668)	-43.84%

INVESTMENT INCOME "QR 000

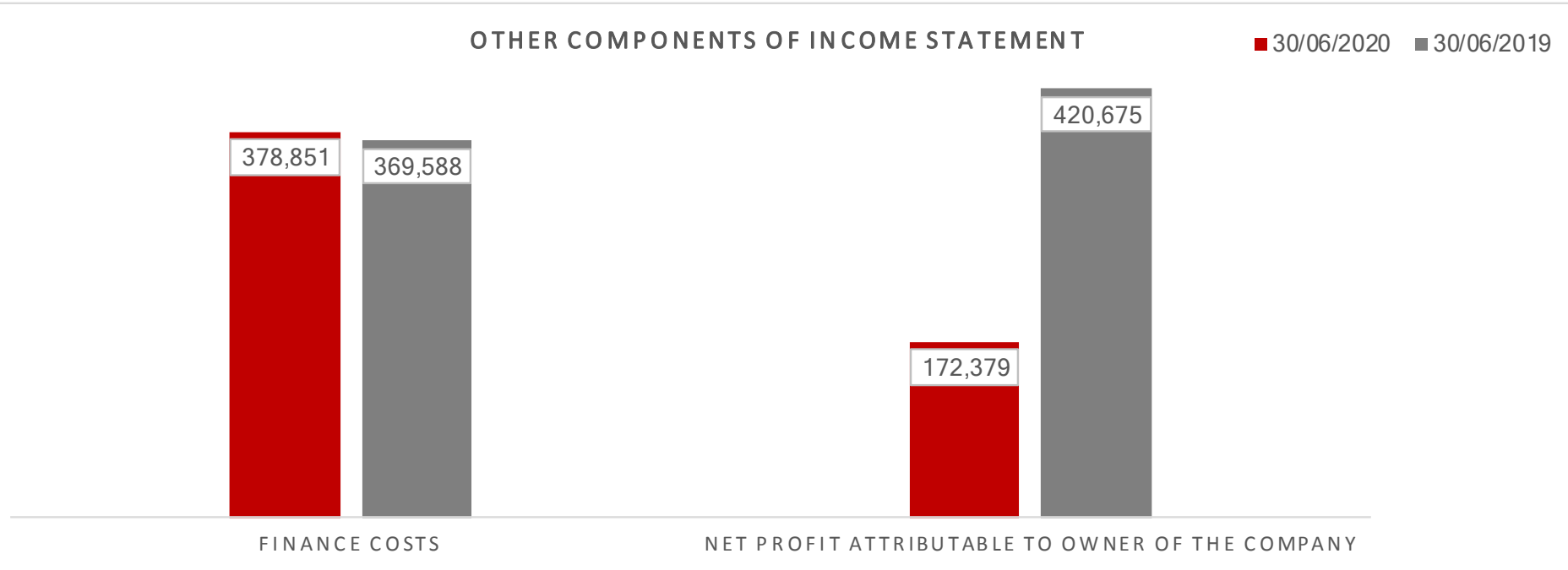


Financial Performance Overview

General and Admin expenses details	30/06/2020	30/06/2019	Variance	Variance
	QR"000	QR"000	QR"000	%
Staff benefits	14,920	17,002	(2,082)	-12.25%
Advertising and marketing	174	126	48	38.10%
Professional and legal fees	7,812	4,084	3,728	91.28%
Qatar Exchange registration fees	4,204	4,198	6	0.14%
Information system expenses	975	1,079	(104)	-9.64%
Communication	981	1,025	(44)	-4.29%
Bank charges	2,787	1,997	790	39.56%
Insurance	1,937	1,789	148	8.27%
Lease expenses	-	922	(922)	-100.00%
Printing and stationery	246	327	(81)	-24.77%
Others	2,324	1,547	777	50.23%
	36,360	34,096	2,264	6.64%

Financial Performance Overview

Other Main Components of Income Statement	30/06/2020 QR"000	30/06/2019 QR"000	Variance QR"000	Variance %
Finance costs	378,851	369,588	9,263	2.51%
Net profit attributable to owner of the company	172,379	420,675	(248,296)	-59.02%



Financial Performance Overview

Main Income Statement Ratios	30/06/2020	30/06/2019
Operating expenses % (to rental revenue+other operating revenue)	16.7%	16.3%
Main operation gross profit margin	83.3%	83.7%
Gross margin %	85.5%	87.1%
Net profit %	24.0%	47.9%
EPS	0.006	0.016



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Financial Position Overview

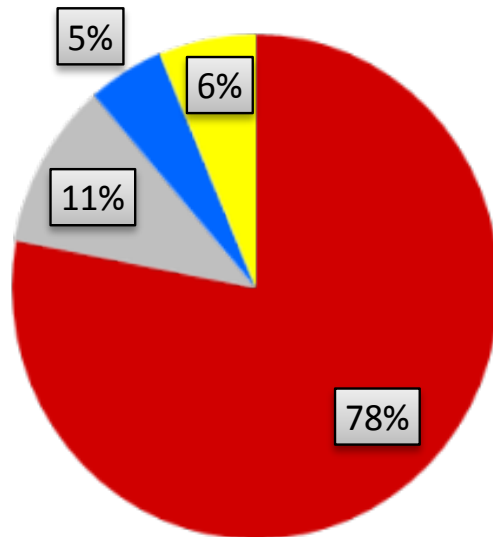
Consolidated Statement Of Financial Position 30 June 2020	30/06/2020 QR"000	31/12/2019 QR"000	Changes QR"000	Changes %
Cash and bank balances	527,154	59,289	467,865	789%
Receivables and prepayments	130,902	137,192	(6,290)	-5%
Inventory	24,811	26,221	(1,410)	-5%
Due from related parties	378	177,996	(177,618)	-100%
Equity investments	2,282,430	2,259,524	22,906	1%
Investments in equity accounted investees	819,471	834,173	(14,702)	-2%
Investment properties	44,371,868	43,933,362	438,506	1%
Property and equipment	750,331	765,979	(15,648)	-2%
TOTAL ASSETS	48,907,345	48,193,736	713,609	1%
Payables and other liabilities	1,036,398	1,118,022	(81,624)	-7%
Due to related parties	1,546,732	1,306,535	240,197	18%
Islamic financing borrowings	14,721,651	14,365,348	356,303	2%
TOTAL LIABILITIES	17,304,781	16,789,905	514,876	3%
Share capital	26,524,967	26,524,967	-	0%
Legal reserve	1,646,982	1,646,982	-	0%
Revaluation reserve	614,809	591,918	22,891	4%
Foreign currency translation reserve	3,185	(247)	3,432	-1389%
Retained earnings	3,091,624	2,919,245	172,379	6%
Equity Holders of the Parent	31,881,567	31,682,865	198,702	1%
Non-controlling interest	(279,003)	(279,034)	31	0%
Total Equity	31,602,564	31,403,831	198,733	1%
TOTAL LIABILITIES AND EQUITY	48,907,345	48,193,736	713,609	1%

Financial Position Overview

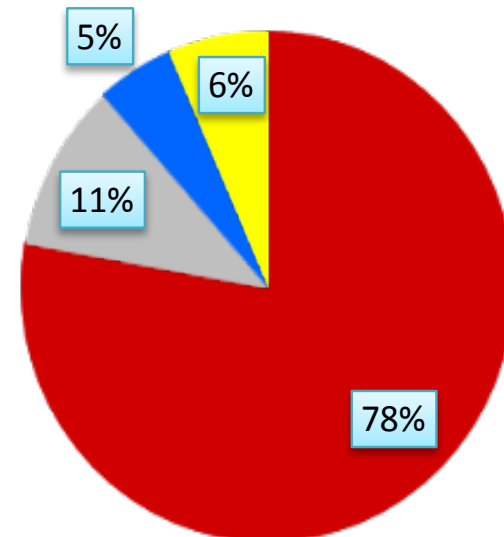
Total Assets by Segment	30/06/2020 QR"000	31/12/2019 QR"000	Changes QR"000	Changes %
Residential and commercial properties	38,152,810	37,490,787	662,023	2%
Hotel and suites	5,213,089	5,177,439	35,650	1%
Malls	2,439,503	2,431,740	7,763	0%
Investment	3,101,943	3,093,770	8,173	0%
Total Assets	48,907,345	48,193,736	713,609	1%

Total Assets per segment 30/06/2020

- Residential and commercial properties
- Hotel and suites
- Malls
- Investment



Total Assets per segment 31/12/2019



Financial Position Overview

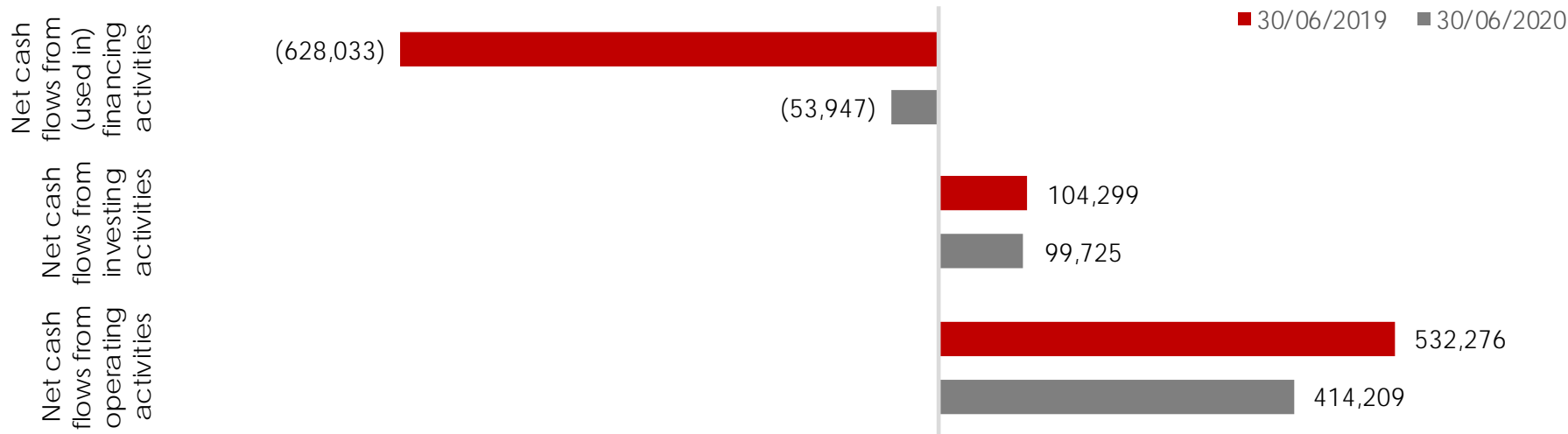
Main Ratios for Statement of Financial Position	30/06/2020	30/06/2019
Return on Assets	0.36%	0.86%
Return on Equity	0.55%	1.34%
	30/06/2020	31/12/2019
Islamic borrowings as % of Total Equity	46.6%	45.7%
Investment properties as % of Total Assets	90.7%	91.2%
Investments as % of Total Assets	6.3%	6.4%



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Cash Flow Overview

Consolidated Statement Of Cash Flows 30 June 2020	30/06/2020 QR"000	30/06/2019 QR"000	Variance QR"000	Variance %
Net cash flows from operating activities	414,209	532,276	(118,067)	-22%
Net cash flows from investing activities	99,725	104,299	(4,574)	-4%
Net cash flows from (used in) financing activities	(53,947)	(628,033)	574,086	-91%
Increase in cash and cash equivalents	459,987	8,542	451,445	5285%





For more information please visit

<https://www.ezdanholding.qa/EHInvestors.aspx>

Or email us on

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