



# INVESTOR PRESENTATION

June 2024





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# HIGHLIGHTS Q2 2024



**RENTAL  
INCOME**



**866 MM**



**OPERATING  
PROFIT**



**745 MM**



**TOTAL  
ASSETS**



**46,705 MM**



**BORROWINGS**



**11,451 MM**



**TOTAL  
EQUITY**



**33,506 MM**



**NET  
PROFIT**



**177 MM**



**EPS**



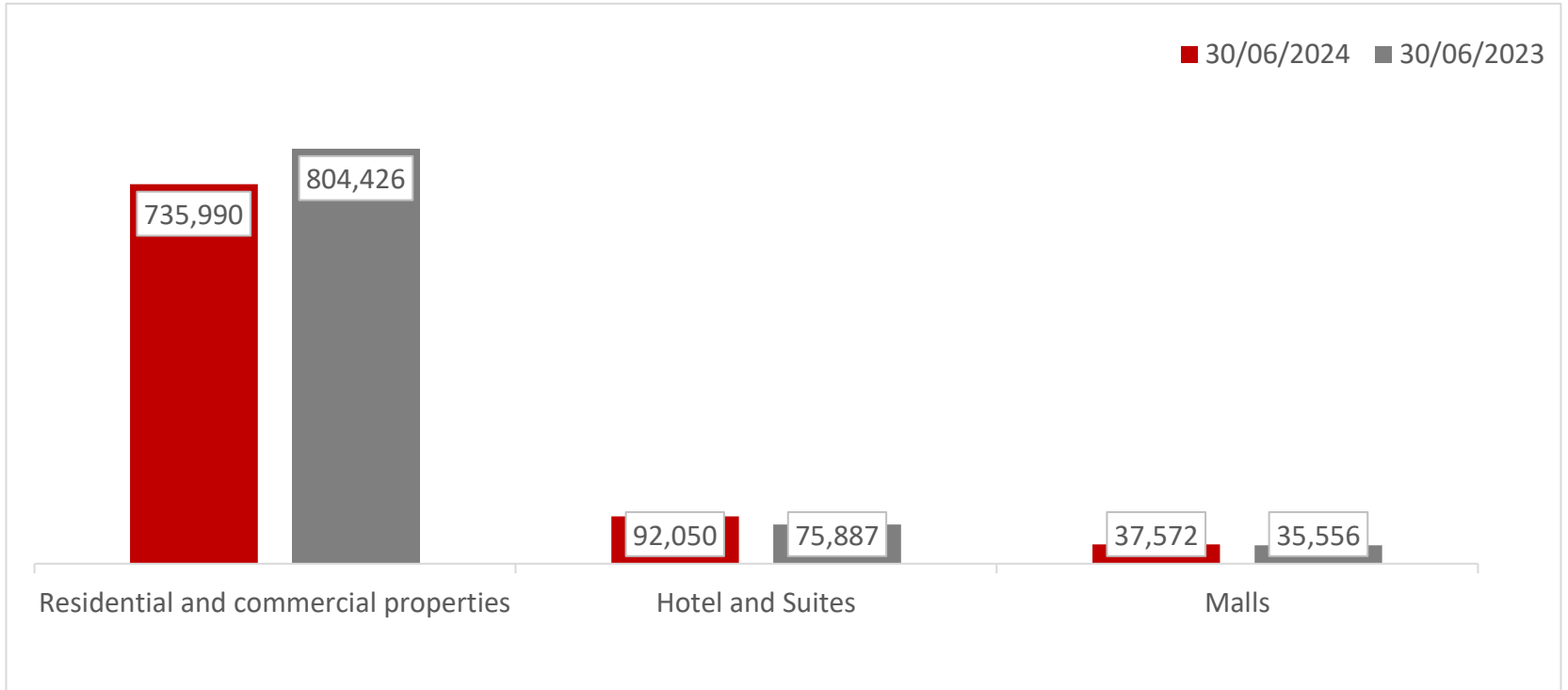
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CONSOLIDATED STATEMENT OF PROFIT OR LOSS	30/06/2024	30/06/2023	Changes	Changes
30 June 2024	QR"000	QR"000	QR"000	%
Rental income	865,612	915,869	(50,257)	-5.5%
Other operating revenues	45,920	46,701	(781)	-1.7%
Operating expenses	(166,362)	(183,882)	17,520	-9.5%
<b>Operating profit for the period</b>	<b>745,170</b>	<b>778,688</b>	<b>(33,518)</b>	<b>-4.3%</b>
Other income	8,195	14,763	(6,568)	-44.5%
General and administrative expenses	(46,751)	(58,356)	11,605	-19.9%
Depreciation	(10,880)	(10,443)	(437)	+4.2%
Finance costs	(508,446)	(572,135)	63,689	-11.1%
Impairment of doubtful receivables	(6,092)	(312)	(5,780)	+1852.6%
(Loss)/ Gain from foreign currency exchange	(4,694)	9,135	(13,829)	-151.4%
<b>Net Profit</b>	<b>176,502</b>	<b>161,340</b>	<b>15,162</b>	<b>+9.4%</b>
Shareholders of the Group	176,503	161,343	15,160	+9.4%
Non Controlling Interest	(1)	(3)	2	-66.7%
<b>EPS (QR)</b>	<b>0.007</b>	<b>0.006</b>	<b>0.001</b>	<b>+9.8%</b>

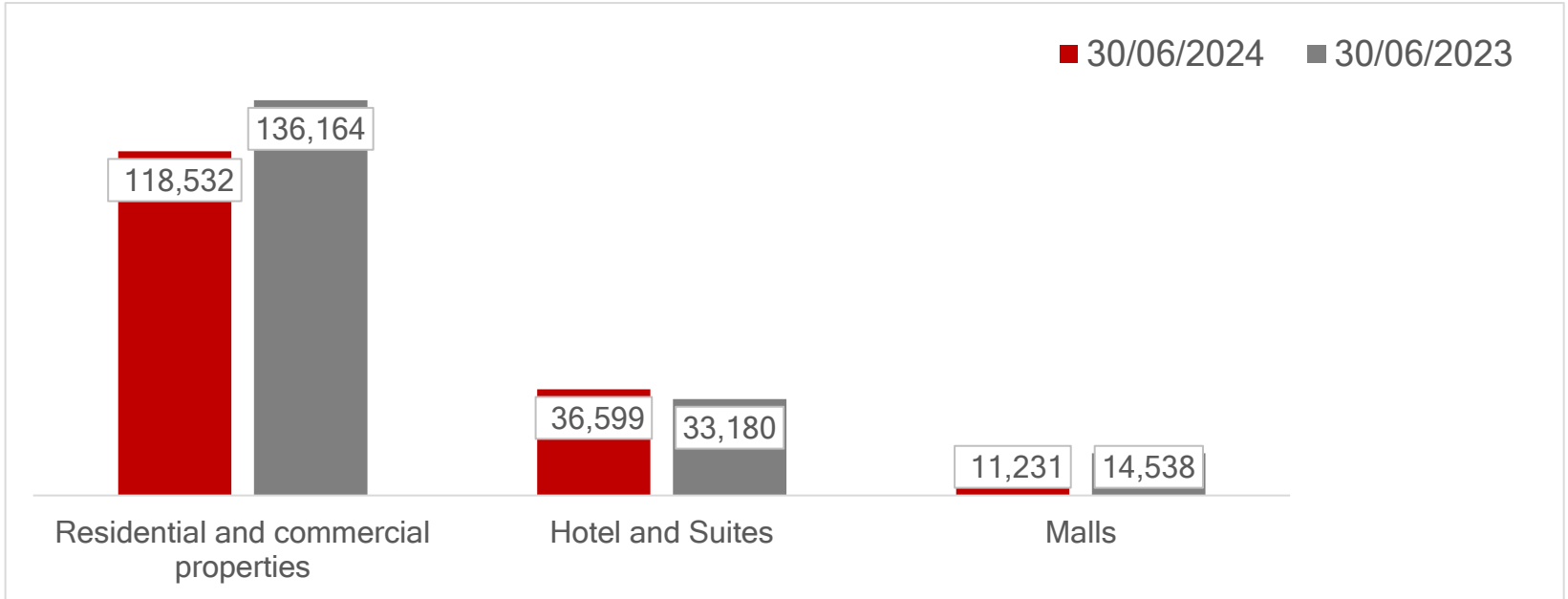


Rental Revenue by Segment	30/06/2024	30/06/2023	Changes	
	QR"000	QR"000	QR"000	%
Residential and commercial properties	735,990	804,426	-68,436	-8.51%
Hotel and Suites	92,050	75,887	16,163	+21.30%
Malls	37,572	35,556	2,016	+5.67%
	865,612	915,869	-50,257	-5.49%





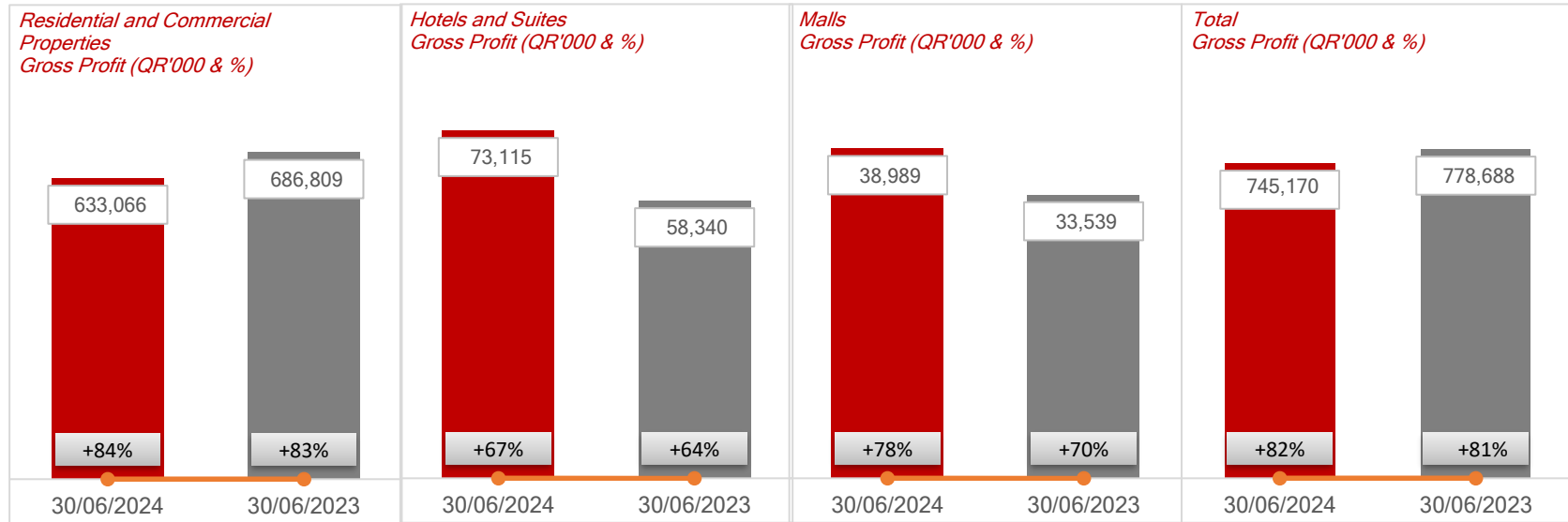
Operating expenses by Segment	30/06/2024	30/06/2023	Changes	
	QR"000	QR"000	QR"000	%
Residential and commercial properties	118,532	136,164	(17,632)	-12.95%
Hotel and Suites	36,599	33,180	3,419	+10.30%
Malls	11,231	14,538	(3,307)	-22.75%
	166,362	183,882	(17,520)	-9.53%





# Financial Performance Overview

Operating profit by Segment	30/06/2024	30/06/2023	Changes	
" operating profit ÷ ( rental revenue + other operating revenue)"			QR"000	%
Residential and commercial properties (QR"000)	633,066	686,809	(53,743)	-7.8%
Residential & commercial property (%)	+84%	+83%		
Hotel and Suites (QR"000)	73,115	58,340	14,775	+25.3%
Hotel & Suites (%)	+67%	+64%		
Malls (QR"000)	38,989	33,539	5,450	+16.2%
Malls (%)	+78%	+70%		
<b>Total Operating Margin (QR"000)</b>	<b>745,170</b>	<b>778,688</b>	<b>(33,518)</b>	<b>-4.30%</b>
<b>Total Operating Margin (%)</b>	<b>+82%</b>	<b>+81%</b>		





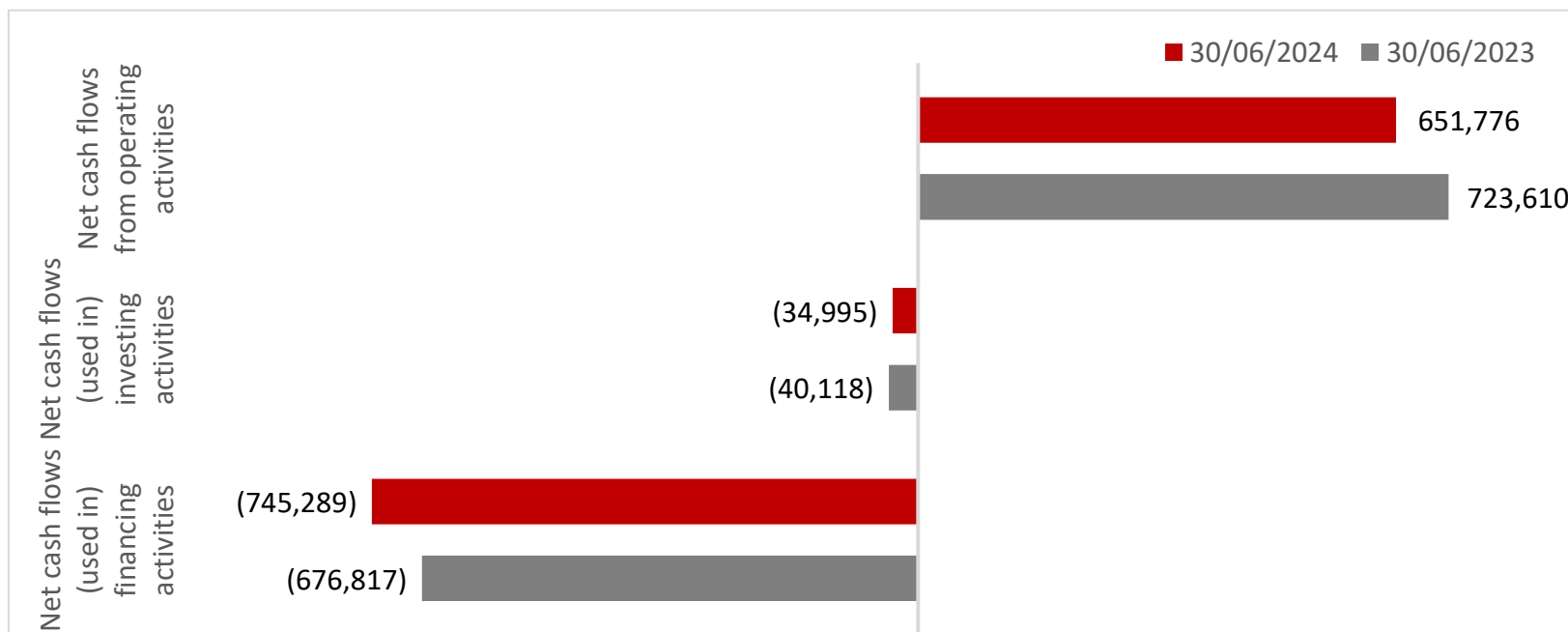


Consolidated Statement Of Financial Position	30/06/2024	31/12/2023	Changes	
30 June 2024	QR"000	QR"000	QR"000	%
Cash and bank balances	245,681	371,574	(125,893)	-34%
Receivables and prepayments	98,240	99,960	(1,720)	-2%
Inventory	15,114	14,592	522	+4%
Due from related parties	460	473	(13)	-3%
Investment properties	45,684,126	45,643,861	40,265	+0%
Property and equipment	661,566	670,977	(9,411)	-1%
<b>TOTAL ASSETS</b>	<b>46,705,187</b>	<b>46,801,437</b>	<b>(96,250)</b>	<b>-0%</b>
Payables and other liabilities	374,014	889,175	(515,161)	-58%
Due to related parties	1,373,553	1,589,257	(215,704)	-14%
Islamic financing borrowings	11,451,445	10,995,266	456,179	+4%
<b>TOTAL LIABILITIES</b>	<b>13,199,012</b>	<b>13,473,698</b>	<b>(274,686)</b>	<b>-2%</b>
Share capital	26,524,967	26,524,967	-	0%
Legal reserve	1,706,526	1,706,526	-	0%
Foreign currency translation reserve	2,663	729	1,934	+265%
Retained earnings	5,447,403	5,270,900	176,503	+3%
<b>Equity Holders of the Parent</b>	<b>33,681,559</b>	<b>33,503,122</b>	<b>178,437</b>	<b>+1%</b>
Non-controlling interest	(175,384)	(175,383)	(1)	+0%
<b>Total Equity</b>	<b>33,506,175</b>	<b>33,327,739</b>	<b>178,436</b>	<b>+1%</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>46,705,187</b>	<b>46,801,437</b>	<b>(96,250)</b>	<b>-0%</b>



## Financial Cash Flow Overview

Consolidated Statement Of Cash Flows	30/06/2024	30/06/2023	Changes	
30 June 2024	QR"000	QR"000	QR"000	%
Net cash flows from operating activities	651,776	723,610	(71,834)	-10%
Net cash flows (used in) investing activities	(34,995)	(40,118)	5,123	-13%
Net cash flows (used in) financing activities	(745,289)	(676,817)	(68,472)	+10%
<b>(Decrease) /Increase in cash and cash equivalents</b>	<b>(128,508)</b>	<b>6,675</b>	<b>(135,183)</b>	<b>-2025%</b>





*Got any questions?*



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