



Ezdan Holding Group Q.P.S.C

Investor Presentation



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Financial Performance Overview

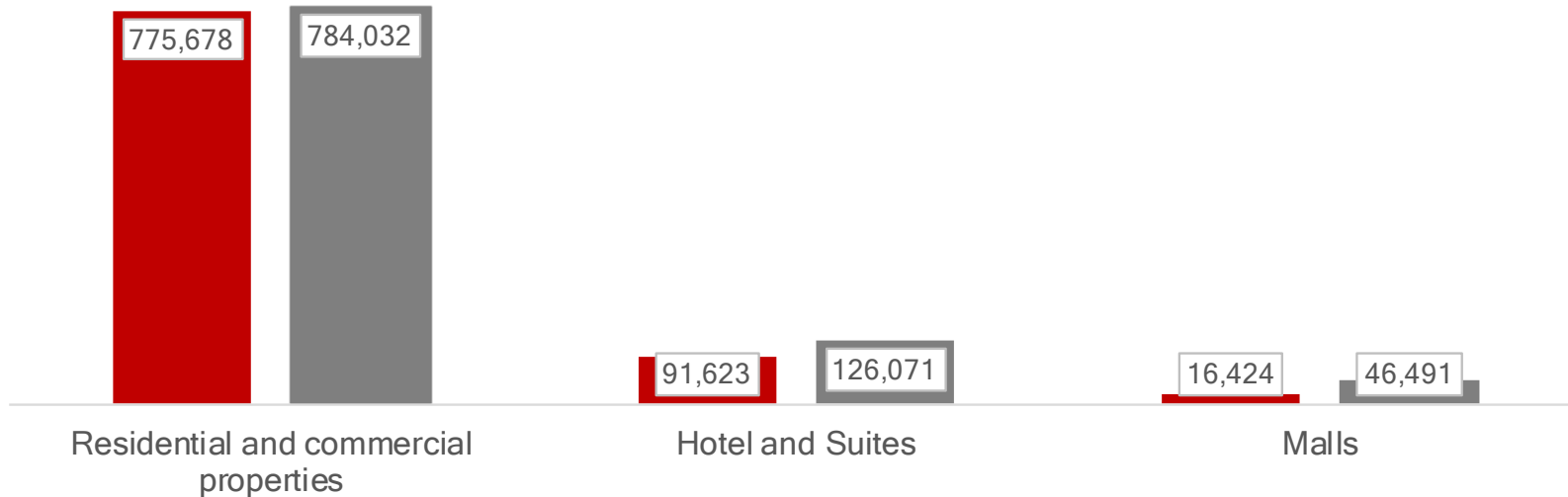
CONSOLIDATED STATEMENT OF PROFIT OR LOSS 30 September 2020	30/09/2020 QR"000	30/09/2019 QR"000	Variance QR"000	Variance %
Rental income	883,725	956,594	(72,869)	-7.62%
Other operating revenues	49,940	80,770	(30,830)	-38.17%
Operating expenses	(175,656)	(180,324)	4,668	-2.59%
Operating profit for the period	758,009	857,040	(99,031)	-11.56%
Dividends income from equity investments	93,205	122,416	(29,211)	-23.86%
Net gain on sale of equity-accounted investees	-	58,185	(58,185)	100.00%
Share from the results of equity accounted investees	43,706	53,273	(9,567)	-17.96%
NET OPERATING PROFIT	894,920	1,090,914	(195,994)	-17.97%
Other income	7,293	50,685	(43,392)	-85.61%
General and administrative expenses	(55,915)	(50,521)	(5,394)	10.68%
Depreciation	(24,615)	(25,365)	750	-2.96%
Finance costs	(580,090)	(545,784)	(34,306)	6.29%
Impairment of doubtful receivables	(11,086)	(651)	(10,435)	1602.92%
(Loss) / gain from foreign currency exchange	(21,887)	(10,034)	(11,853)	118.13%
Net Profit	208,620	509,244	(300,624)	-59.03%
Shareholders of the Group	208,571	509,190	(300,619)	-59.04%
Non Controlling Interest	49	54	(5)	-9.26%
Earnings attributable to shareholders per share	0.008	0.019	(0.011)	-57.89%

Financial Performance Overview

Rental Revenue by Segment	30/09/2020 QR"000	30/09/2019 QR"000	Variance QR"000	Variance %
Residential and commercial properties	775,678	784,032	(8,354)	-1.07%
Hotel and Suites	91,623	126,071	(34,448)	-27.32%
Malls	16,424	46,491	(30,067)	-64.67%
	883,725	956,594	(72,869)	-7.62%

RENTAL REVENUE BY SEGMENT "QR 000

■ 30/09/2020 ■ 30/09/2019

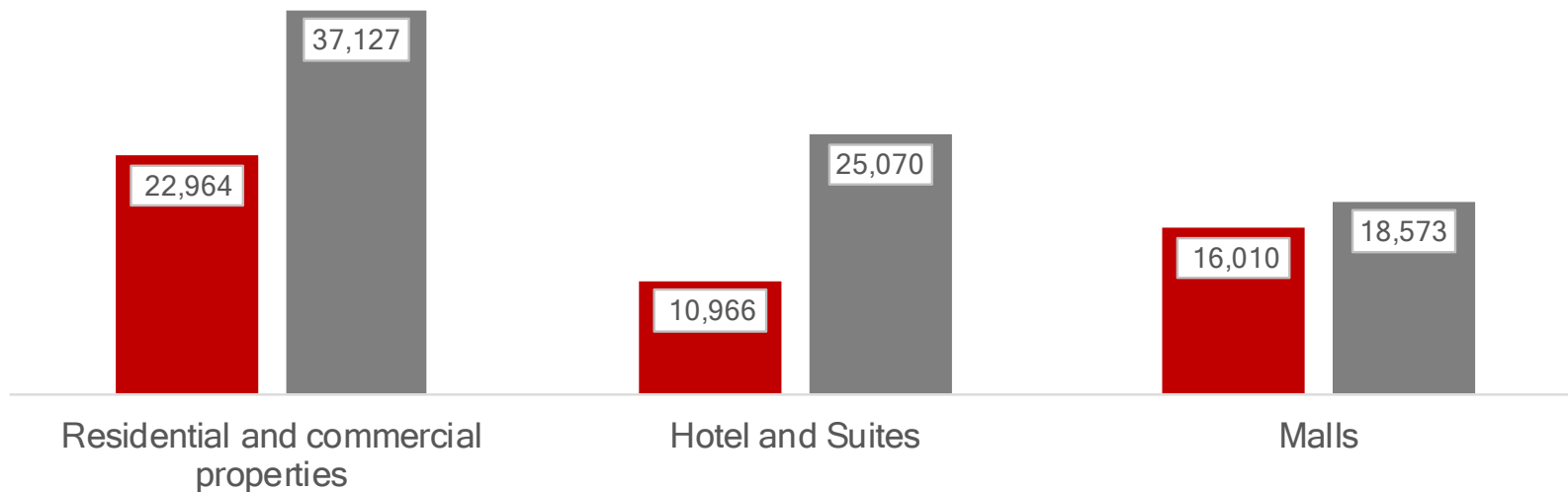


Financial Performance Overview

Other Operating Income by Segment	30/09/2020 QR"000	30/09/2019 QR"000	Variance QR"000	Variance %
Residential and commercial properties	22,964	37,127	(14,163)	-38.15%
Hotel and Suites	10,966	25,070	(14,104)	-56.26%
Malls	16,010	18,573	(2,563)	-13.80%
	49,940	80,770	(30,830)	-38.17%

OTHER OPERATING INCOME BY SEGMENT "QR 000

■ 30/09/2020 ■ 30/09/2019

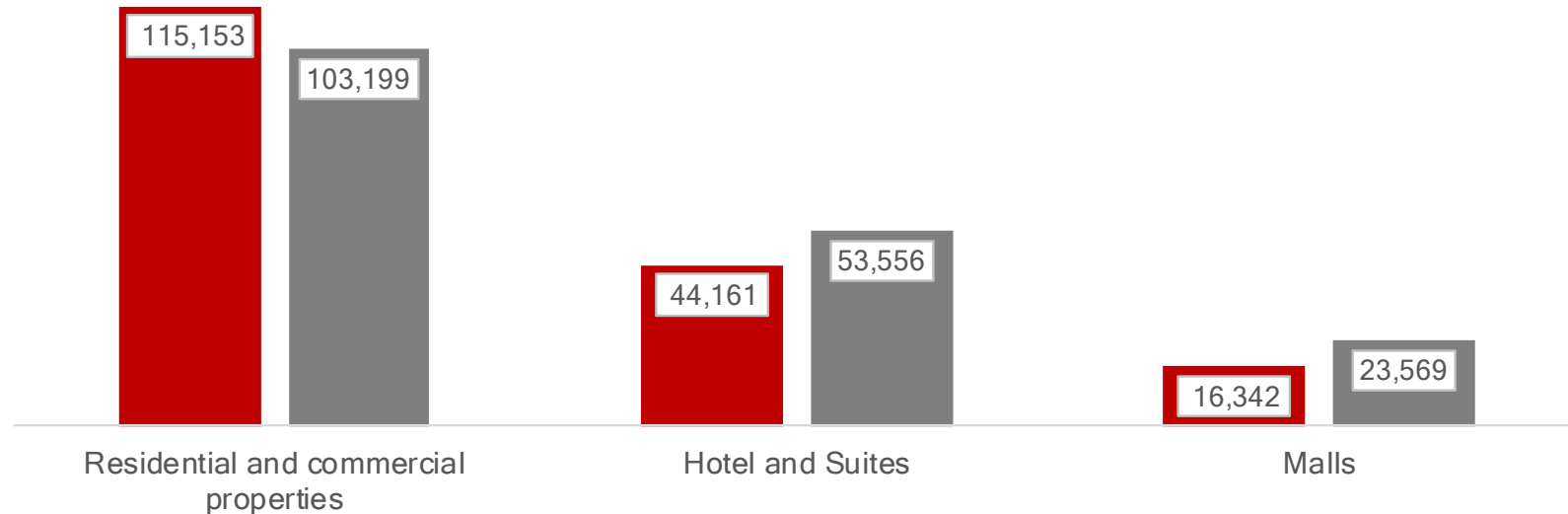


Financial Performance Overview

Operating expenses by Segment	30/09/2020 QR"000	30/09/2019 QR"000	Variance QR"000	Variance %
Residential and commercial properties	115,153	103,199	11,954	11.58%
Hotel and Suites	44,161	53,556	(9,395)	-17.54%
Malls	16,342	23,569	(7,227)	-30.66%
	175,656	180,324	(4,668)	-2.59%

OPERATING EXPENSES BY SEGMENT "QR 000

■ 30/09/2020 ■ 30/09/2019

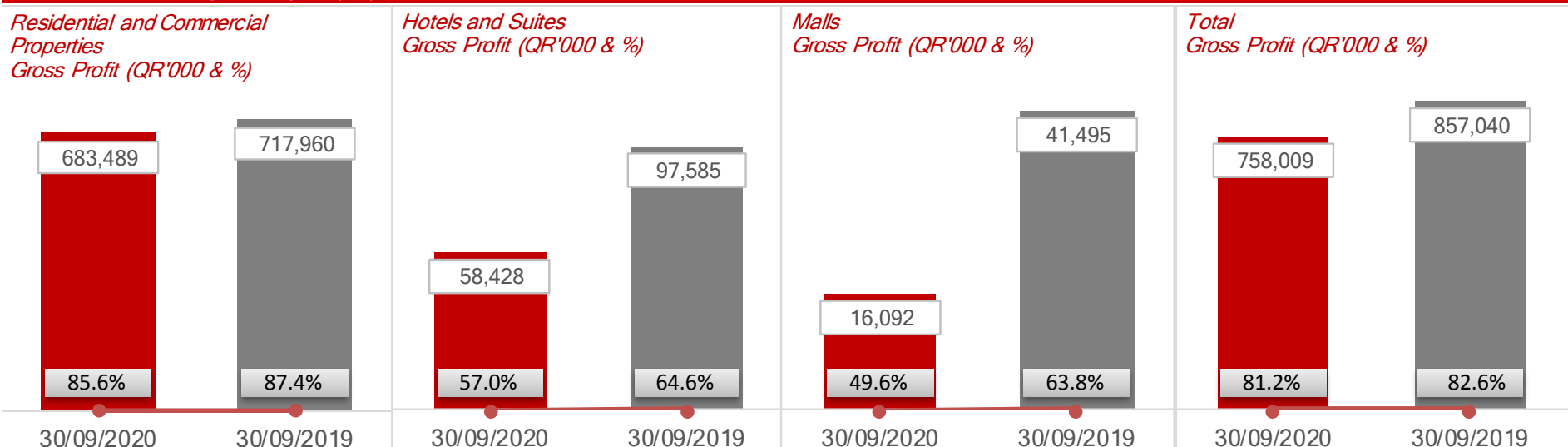


Financial Performance Overview

Operating expenses details	30/09/2020 QR"000	30/09/2019 QR"000	Variance QR"000	Variance %
Staff benefits	36,400	36,987	(587)	-1.59%
Electricity & Water	62,278	55,033	7,245	13.16%
Sewage	17,261	17,285	(24)	-0.14%
Fuel	351	479	(128)	-26.72%
Maintenance expenses	15,178	17,283	(2,105)	-12.18%
Air Conditioning	13,686	15,910	(2,224)	-13.98%
Security	7,054	8,170	(1,116)	-13.66%
Cleaning	5,644	8,396	(2,752)	-32.78%
Foods and beverage	2,960	5,938	(2,978)	-50.15%
Laundry and dry cleaning	2,615	3,479	(864)	-24.83%
Commissions	1,312	1,260	52	4.13%
Registration fees	4,316	3,396	920	27.09%
Advertising and marketing	894	1,149	(255)	-22.19%
Others	5,707	5,559	148	2.66%
	175,656	180,324	(4,668)	-2.59%

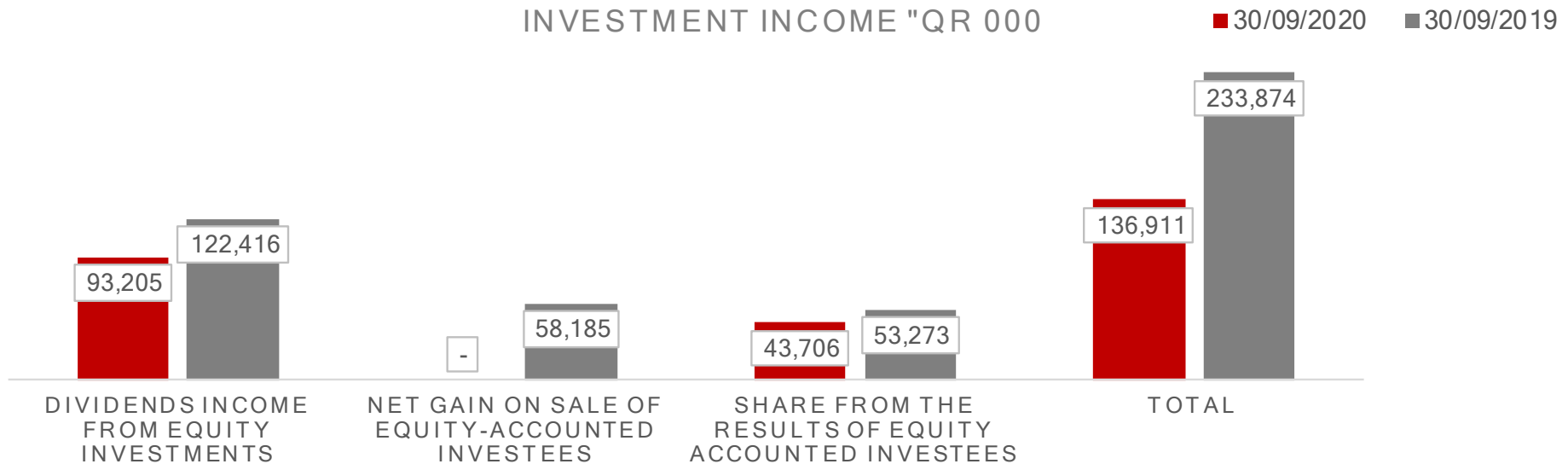
Financial Performance Overview

Operating profit by Segment	30/09/2020	30/09/2019	Variance	Variance %
<i>"operating profit ÷ (rental revenue + other operating revenue)"</i>				%
Residential and commercial properties (QR"000)	683,489	717,960	(34,471)	-4.80%
Residential & commercial property (%)	85.6%	87.4%		
Hotel and Suites (QR"000)	58,428	97,585	(39,157)	-40.13%
Hotel & Suites (%)	57.0%	64.6%		
Malls (QR"000)	16,092	41,495	(25,403)	-61.22%
Malls (%)	49.6%	63.8%		
Total Operating Margin (QR"000)	758,009	857,040	(99,031)	-11.56%
Total Operating Margin (%)	81.2%	82.6%		



Financial Performance Overview

Investment Income	30/09/2020 QR"000	30/09/2019 QR"000	Variance QR"000	Variance %
Dividends income from equity investments	93,205	122,416	(29,211)	-23.86%
Net gain on sale of equity-accounted investees	-	58,185	(58,185)	-100.00%
Share from the results of equity accounted investees	43,706	53,273	(9,567)	-17.96%
Total	136,911	233,874	(96,963)	-41.46%

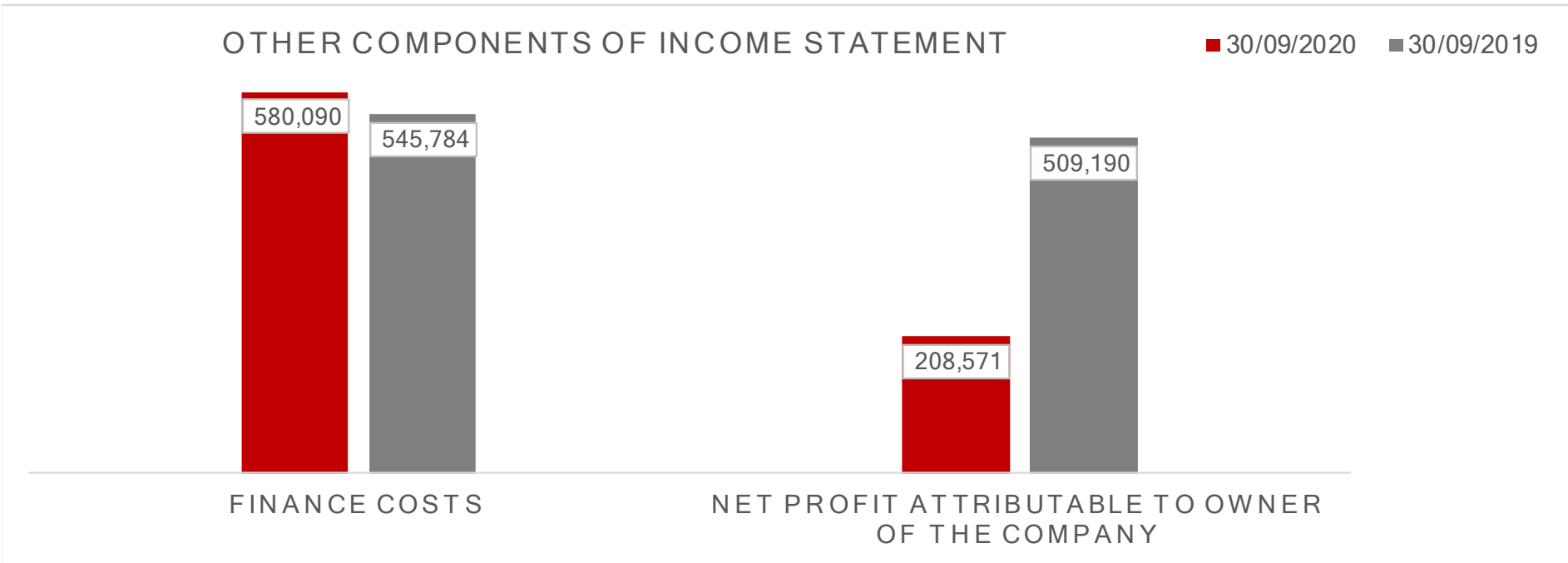


Financial Performance Overview

General and Admin expenses details	30/09/2020 QR"000	30/09/2019 QR"000	Variance QR"000	Variance %
Staff benefits	21,329	24,555	(3,226)	-13.14%
Advertising and marketing	291	335	(44)	-13.13%
Professional and legal fees	10,339	6,148	4,191	68.17%
Qatar Exchange registration fees	6,300	6,292	8	0.13%
Information system expenses	1,233	1,536	(303)	-19.73%
Communication	1,471	1,637	(166)	-10.14%
Bank charges	4,440	2,879	1,561	54.22%
Insurance	2,903	2,835	68	2.40%
Lease expenses	-	1,319	(1,319)	-100.00%
Printing and stationery	407	512	(105)	-20.51%
Others	7,202	2,473	4,729	191.23%
	55,915	50,521	5,394	10.68%

Financial Performance Overview

Other Main Components of Income Statement	30/09/2020 QR"000	30/09/2019 QR"000	Variance QR"000	Variance %
Finance costs	580,090	545,784	34,306	6.29%
Net profit attributable to owner of the company	208,571	509,190	(300,619)	-59.04%



Financial Performance Overview

Main Income Statement Ratios	30/09/2020	30/09/2019
Operating expenses % (to rental revenue+other operating revenue)	18.8%	17.4%
Main operation gross profit margin	81.2%	82.6%
Gross margin %	82.9%	85.2%
Net profit %	20.3%	41.8%
EPS	0.008	0.019



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Financial
Position
Overview

Consolidated Statement Of Financial Position 30 September 2020	30/09/2020 QR"000	31/12/2019 QR"000	Changes QR"000	Changes %
Cash and bank balances	665,036	59,289	605,747	1022%
Receivables and prepayments	150,442	137,192	13,250	10%
Inventory	24,647	26,221	(1,574)	-6%
Due from related parties	669	177,996	(177,327)	-100%
Equity investments	2,423,622	2,259,524	164,098	7%
Investments in equity accounted investees	833,832	834,173	(341)	0%
Investment properties	44,399,379	43,933,362	466,017	1%
Property and equipment	742,187	765,979	(23,792)	-3%
TOTAL ASSETS	49,239,814	48,193,736	1,046,078	2%
Payables and other liabilities	1,026,049	1,118,022	(91,973)	-8%
Due to related parties	1,560,028	1,306,535	253,493	19%
Islamic financing borrowings	14,875,557	14,365,348	510,209	4%
TOTAL LIABILITIES	17,461,634	16,789,905	671,729	4%
Share capital	26,524,967	26,524,967	-	0%
Legal reserve	1,646,982	1,646,982	-	0%
Revaluation reserve	756,201	591,918	164,283	28%
Foreign currency translation reserve	1,406	(247)	1,653	-669%
Retained earnings	3,127,609	2,919,245	208,364	7%
Equity Holders of the Parent	32,057,165	31,682,865	374,300	1%
Non-controlling interest	(278,985)	(279,034)	49	0%
Total Equity	31,778,180	31,403,831	374,349	1%
TOTAL LIABILITIES AND EQUITY	49,239,814	48,193,736	1,046,078	2%

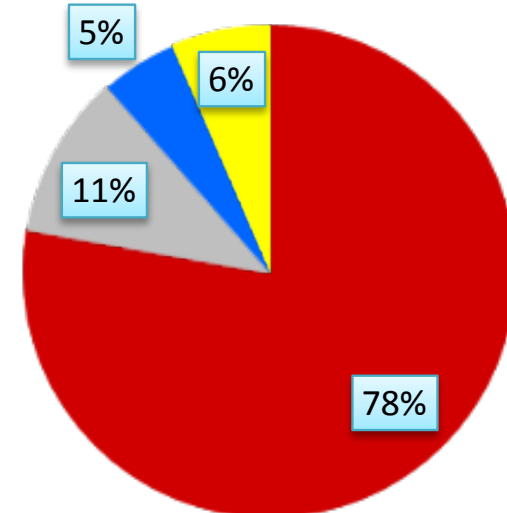
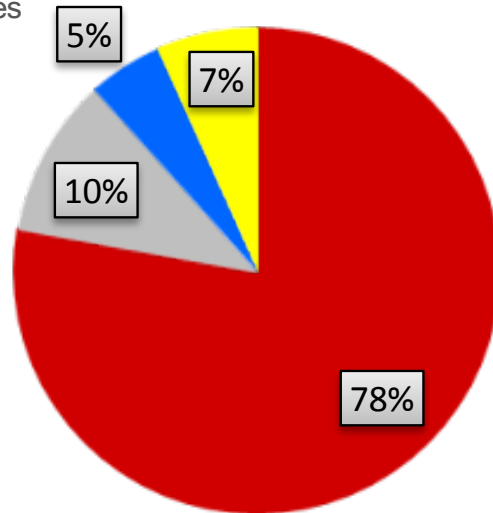
Financial Position Overview

Total Assets by Segment	30/09/2020 QR"000	31/12/2019 QR"000	Changes QR"000	Changes %
Residential and commercial properties	38,316,823	37,490,787	826,036	2%
Hotel and suites	5,219,230	5,177,439	41,791	1%
Malls	2,446,097	2,431,740	14,357	1%
Investment	3,257,664	3,093,770	163,894	5%
Total Assets	49,239,814	48,193,736	1,046,078	2%

Total Assets per segment 30/09/2020

Total Assets per segment 31/12/2019

- Residential and commercial properties
- Hotel and suites
- Malls
- Investment



Financial Position Overview

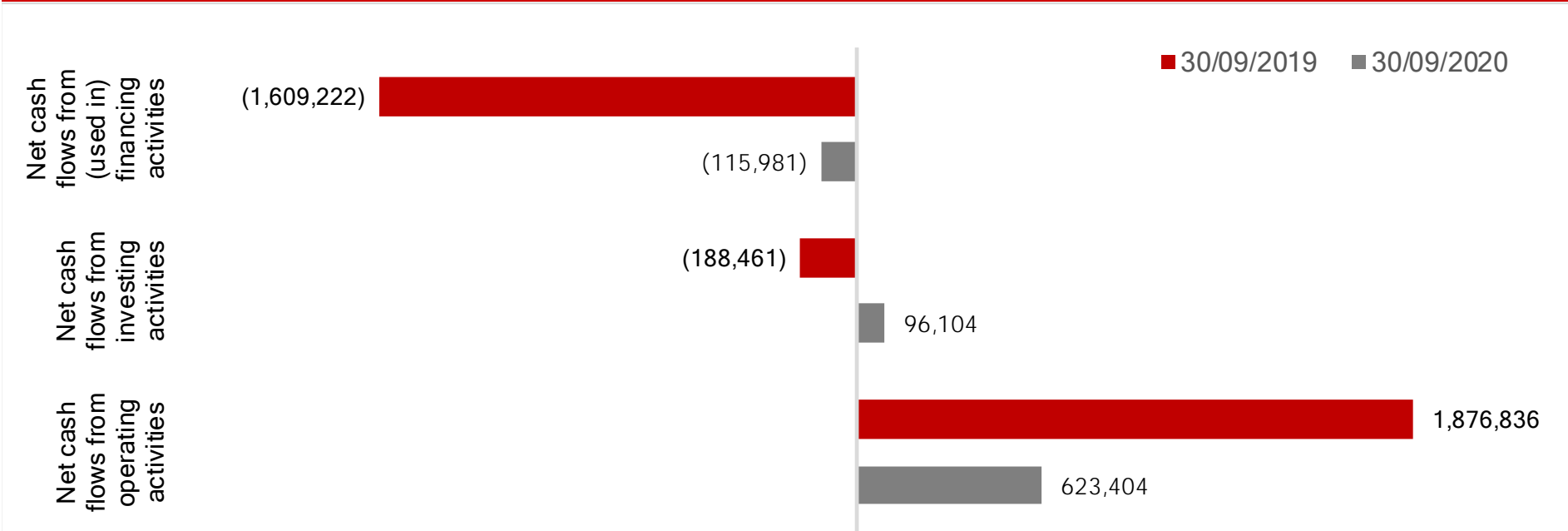
Main Ratios for Statement of Financial Position	30/09/2020	30/09/2019
Return on Assets	0.43%	1.04%
Return on Equity	0.66%	1.63%
	30/09/2020	31/12/2019
Islamic borrowings as % of Total Equity	46.8%	45.7%
Investment properties as % of Total Assets	90.2%	91.2%
Investments as % of Total Assets	6.6%	6.4%



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Cash Flow Overview

Consolidated Statement Of Cash Flows 30 September 2020	30/09/2020 QR"000	30/09/2019 QR"000	Variance QR"000	Variance %
Net cash flows from operating activities	623,404	1,876,836	(1,253,432)	-67%
Net cash flows from investing activities	96,104	(188,461)	284,565	-151%
Net cash flows from (used in) financing activities	(115,981)	(1,609,222)	1,493,241	-93%
Increase in cash and cash equivalents	603,527	79,153	524,374	662%





For more information please visit

<https://www.ezdanholding.qa/EHDinvestors.aspx>

Or email us on

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