



INVESTOR PRESENTATION

September 2024





Disclaimer

The information contained herein has been prepared by Ezdan Holding Group Q.P.S.C (“Ezdan”). Ezdan relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness.

This presentation has been prepared for information purposes only and is not and does not form part of any offer for sale or solicitation of any offer to subscribe for or purchase or sell any securities nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever.

Some of the information in this presentation and related conference call may contain projections or other forward-looking statements regarding future events or the future financial performance of Ezdan. These forward-looking statements include all matters that are not historical facts. The inclusion of such forward-looking information shall not be regarded as a representation by Ezdan or any other person that the objectives or plans of Ezdan will be achieved. any forward-looking statement speaks only as of the date on which it is made. New risks and uncertainties arise from time-to-time, and it is impossible to predict these events or how they may affect Ezdan. Ezdan undertakes no obligation to publicly update or publicly revise any forward-looking statement, whether as a result of new information, future events or otherwise. Figures are being rounded, and that rounding differences may appear throughout the presentation.

HIGHLIGHTS Q3 2024



**RENTAL
INCOME**



1,293 MM



**OPERATING
PROFIT**



1,101 MM



**TOTAL
ASSETS**



46,596 MM



BORROWINGS



11,249 MM



**TOTAL
EQUITY**



33,704 MM



**NET
PROFIT**



204 MM



EPS



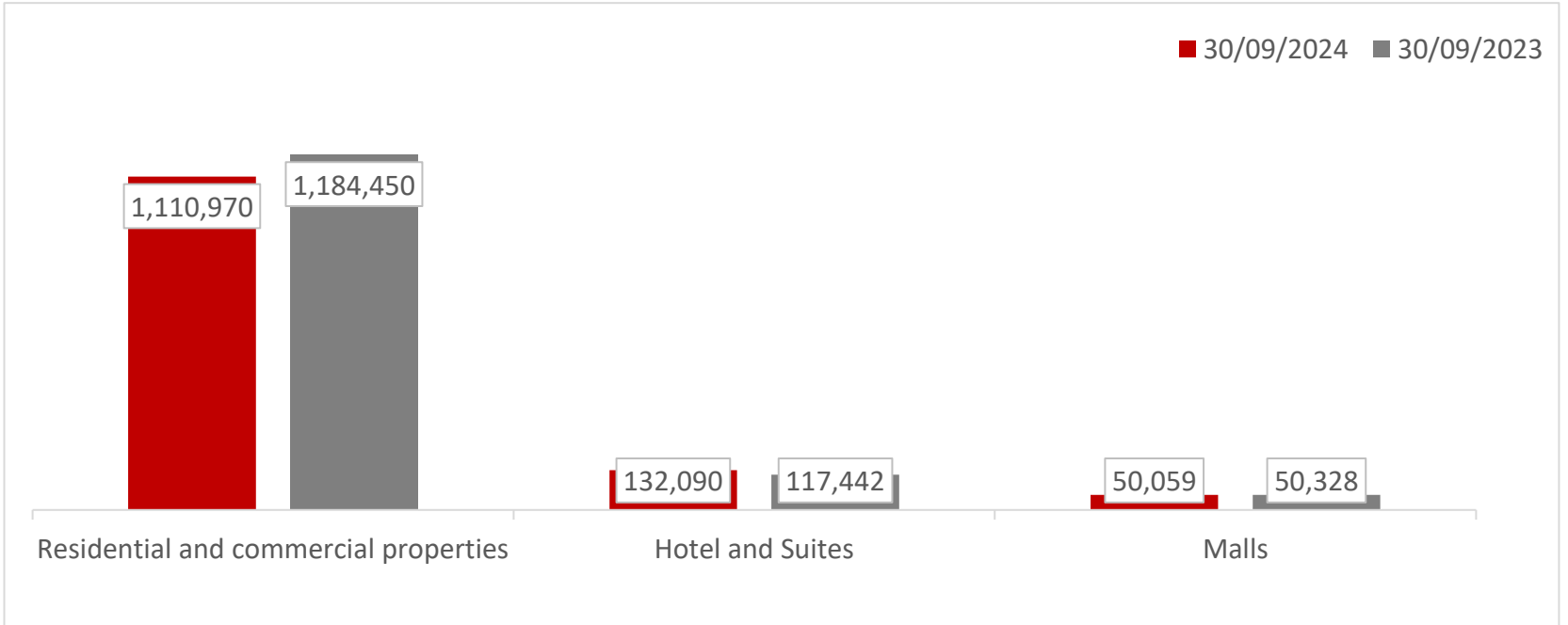
QR 0.008



CONSOLIDATED STATEMENT OF PROFIT OR LOSS	30/09/2024	30/09/2023	Changes	Changes
30 September 2024	QR"000	QR"000	QR"000	%
Rental income	1,293,119	1,352,220	(59,101)	-4.4%
Other operating revenues	64,193	68,365	(4,172)	-6.1%
Operating expenses	(256,225)	(277,996)	21,771	-7.8%
Operating profit for the period	1,101,087	1,142,589	(41,502)	-3.6%
Other income	9,971	21,526	(11,555)	-53.7%
General and administrative expenses	(67,669)	(80,434)	12,765	-15.9%
Depreciation	(16,425)	(15,842)	(583)	+3.7%
Finance costs	(821,250)	(845,368)	24,118	-2.9%
Impairment of doubtful receivables	(9,484)	(4,388)	(5,096)	+116.1%
Gain from foreign currency exchange	7,923	1,586	6,337	+399.6%
Net Profit	204,153	219,669	(15,516)	-7.1%
Shareholders of the Group	204,154	219,672	(15,518)	-7.1%
Non Controlling Interest	(1)	(3)	2	-66.7%
EPS (QR)	0.008	0.008	(0.001)	-7.2%

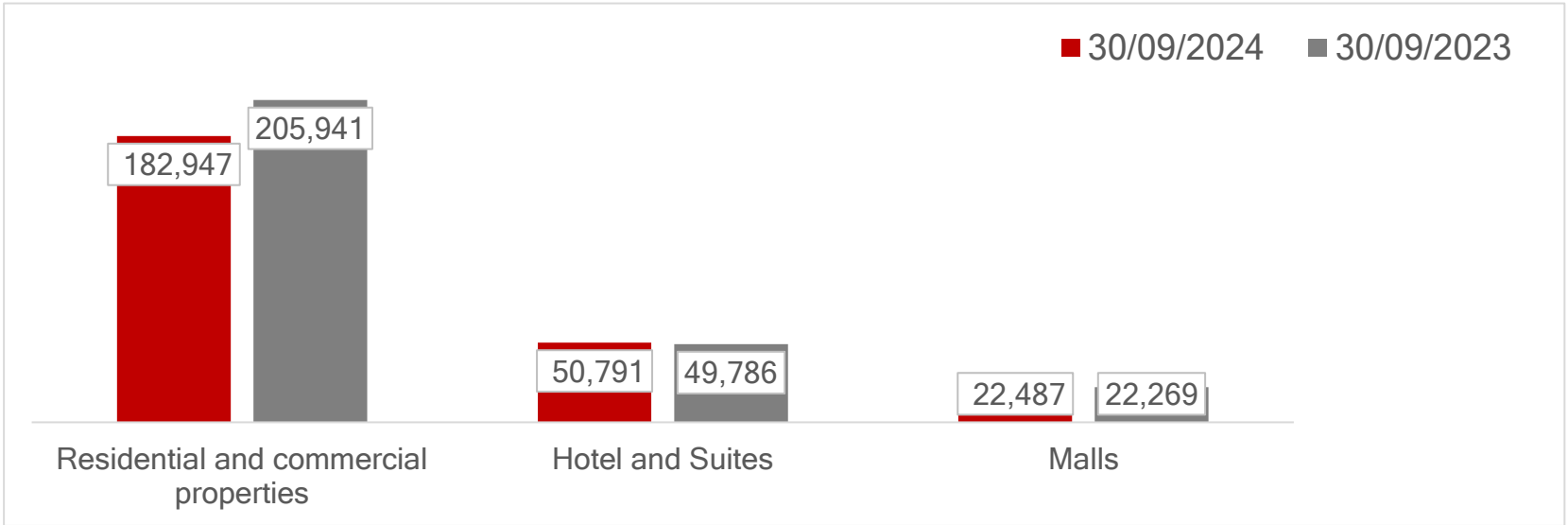


Rental Revenue by Segment	30/09/2024	30/09/2023	Changes	Changes
	QR"000	QR"000	QR"000	%
Residential and commercial properties	1,110,970	1,184,450	-73,480	-6.20%
Hotel and Suites	132,090	117,442	14,648	+12.47%
Malls	50,059	50,328	-269	-0.53%
	1,293,119	1,352,220	-59,101	-4.37%





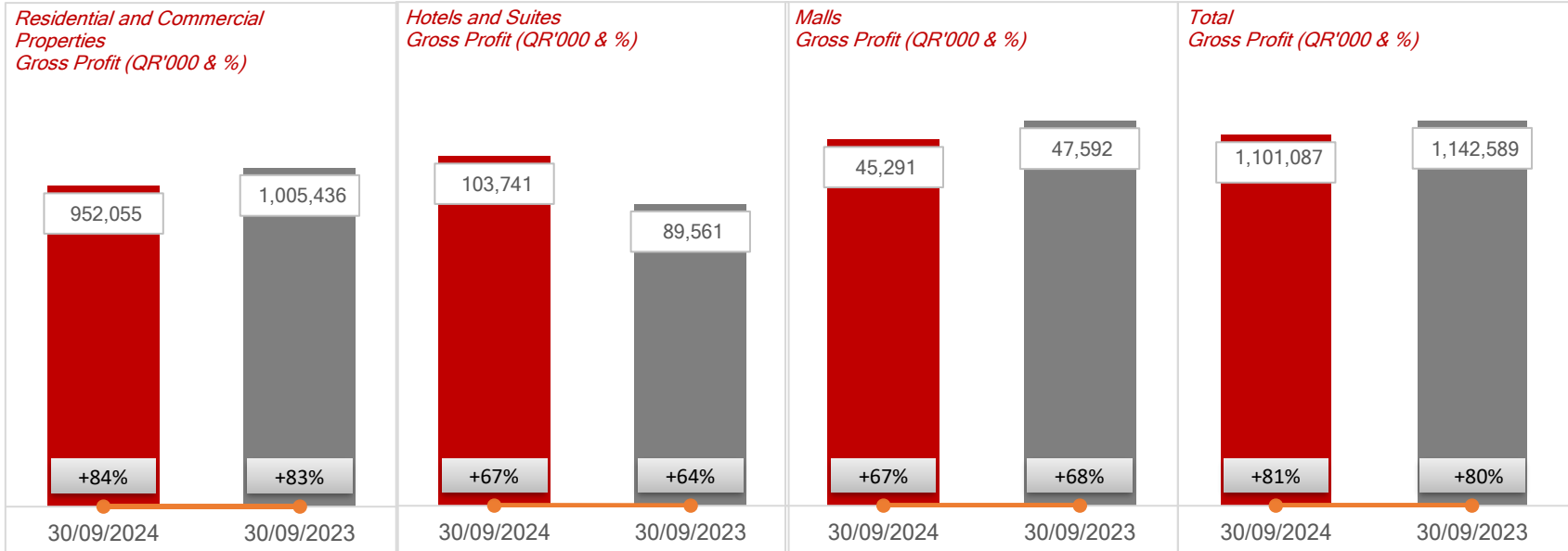
Operating expenses by Segment	30/09/2024	30/09/2023	Changes	Changes
	QR"000	QR"000	QR"000	%
Residential and commercial properties	182,947	205,941	(22,994)	-11.17%
Hotel and Suites	50,791	49,786	1,005	+2.02%
Malls	22,487	22,269	218	+0.98%
	256,225	277,996	(21,771)	-7.83%





Financial Performance Overview

Operating profit by Segment	30/09/2024	30/09/2023	Changes	Changes
" operating profit ÷ (rental revenue + other operating revenue)"				%
Residential and commercial properties (QR"000)	952,055	1,005,436	(53,381)	-5.3%
Residential & commercial property (%)	+84%	+83%		
Hotel and Suites (QR"000)	103,741	89,561	14,180	+15.8%
Hotel & Suites (%)	+67%	+64%		
Malls (QR"000)	45,291	47,592	(2,301)	-4.8%
Malls (%)	+67%	+68%		
Total Operating Margin (QR"000)	1,101,087	1,142,589	(41,502)	-3.63%
Total Operating Margin (%)	+81%	+80%		



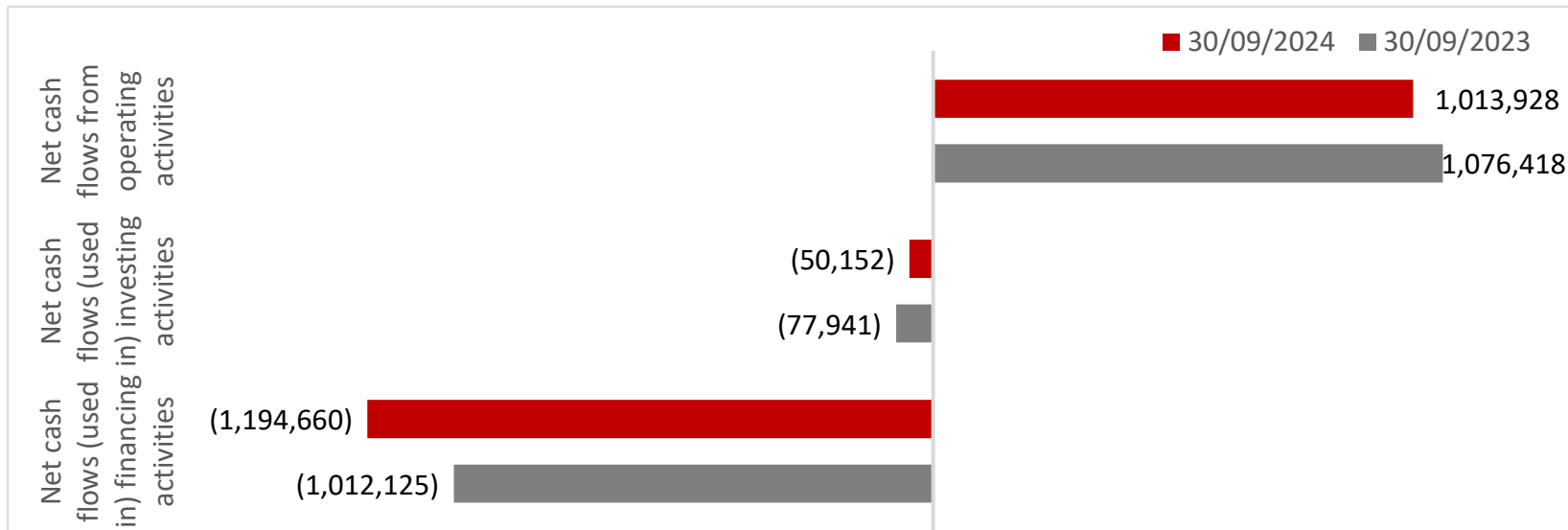


Consolidated Statement Of Financial Position	30/09/2024	31/12/2023	Changes	Changes
30 September 2024	QR"000	QR"000	QR"000	%
Cash and bank balances	131,262	371,574	(240,312)	-65%
Receivables and prepayments	85,631	99,960	(14,329)	-14%
Inventory	15,029	14,592	437	+3%
Due from related parties	458	473	(15)	-3%
Investment properties	45,707,342	45,643,861	63,481	+0%
Property and equipment	656,699	670,977	(14,278)	-2%
TOTAL ASSETS	46,596,421	46,801,437	(205,016)	-0%
Payables and other liabilities	379,161	889,175	(510,014)	-57%
Due to related parties	1,438,987	1,589,257	(150,270)	-9%
Islamic financing borrowings	11,249,380	10,995,266	254,114	+2%
TOTAL LIABILITIES	13,067,528	13,473,698	(406,170)	-3%
Share capital	26,524,967	26,524,967	-	0%
Legal reserve	1,706,526	1,706,526	-	0%
Foreign currency translation reserve	(2,270)	729	(2,999)	-411%
Retained earnings	5,475,054	5,270,900	204,154	+4%
Equity Holders of the Parent	33,704,277	33,503,122	201,155	+1%
Non-controlling interest	(175,384)	(175,383)	(1)	+0%
Total Equity	33,528,893	33,327,739	201,154	+1%
TOTAL LIABILITIES AND EQUITY	46,596,421	46,801,437	(205,016)	-0%



Financial Cash Flow Overview

Consolidated Statement Of Cash Flows	30/09/2024	30/09/2023	Changes	Changes
30 September 2024	QR"000	QR"000	QR"000	%
Net cash flows from operating activities	1,013,928	1,076,418	(62,490)	-6%
Net cash flows (used in) investing activities	(50,152)	(77,941)	27,789	-36%
Net cash flows (used in) financing activities	(1,194,660)	(1,012,125)	(182,535)	+18%
(Decrease) / Increase in cash and cash equivalents	(230,884)	(13,648)	(217,236)	+1592%





Got any questions?



ezdanholding.qa/EHDinvestors



ir@ezdanholding.qa