

INVESTOR PRESENTATION

December 2024





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HIGHLIGHTS 2024















RENTAL INCOME

OPERATING PROFIT

TOTAL ASSETS

BORROWINGS

TOTAL EQUITY

NET PROFIT

EPS

1,747 MM

1,479 MM

46,368 MM

11,186 MM

33,433 MM

105 MM

QR 0.004





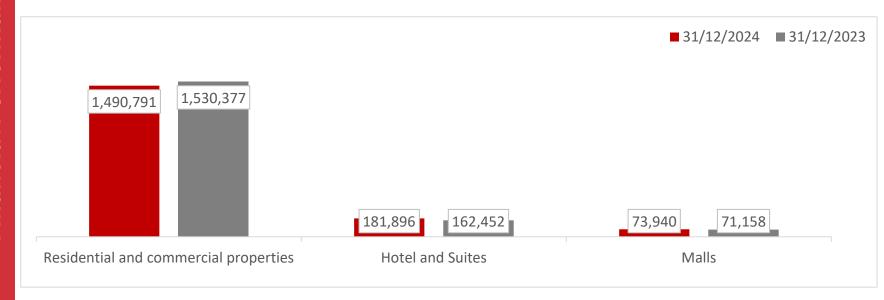
Financial Performance Overview

| CONSOLIDATED STATEMENT OF PROFIT OR LOSS | 31/12/2024 | 31/12/2023 | Changes | Changes |
|--|-------------|-------------|----------|---------|
| 31 December 2024 | QR"000 | QR"000 | QR"000 | % |
| Rentalincome | 1,746,627 | 1,763,987 | (17,360) | -1.0% |
| Other operating revenues | 85,899 | 87,546 | (1,647) | -1.9% |
| Operating expenses | (353,071) | (364,649) | 11,578 | -3.2% |
| Operating profit for the period | 1,479,455 | 1,486,884 | (7,429) | -0.5% |
| Loss on revaluation of investment properties | (197,957) | (192,857) | (5,100) | -100.0% |
| Other income | 24,433 | 61,877 | (37,444) | -60.5% |
| General and administrative expenses | (107,376) | (123,440) | 16,064 | -13.0% |
| Depreciation | (22,199) | (21,313) | (886) | +4.2% |
| Finance costs | (1,054,489) | (1,109,741) | 55,252 | -5.0% |
| Impairment of doubtful receivables | (9,507) | (10,650) | 1,143 | -10.7% |
| (Loss)/ Gain from foreign currency exchange | (7,387) | 8,886 | (16,273) | -183.1% |
| Net Profit | 104,973 | 99,646 | 5,327 | +5.3% |
| Shareholders of the Group | 104,991 | 99,657 | 5,334 | +5.4% |
| Non Controlling Interest | (18) | (11) | (7) | +63.6% |
| EPS (QR) | 0.004 | 0.004 | 0.000 | +5.3% |





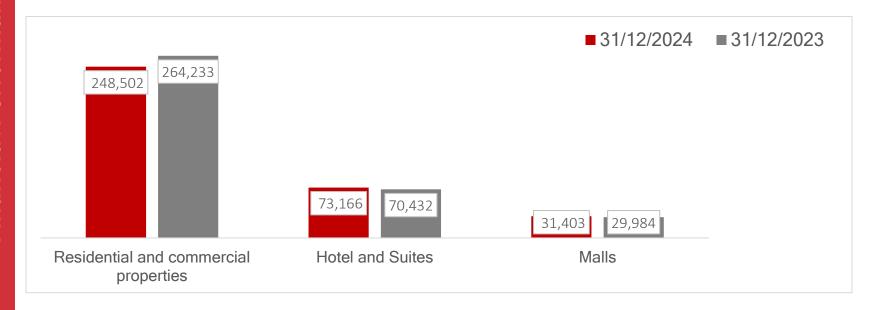
| Rental Revenue by Segment | 31/12/2024 QR"000 | 31/12/2023 QR"000 | Changes QR"000 | Changes % |
|---------------------------------------|----------------------|----------------------|-------------------|--------------|
| Residential and commercial properties | 1,490,791 | 1,530,377 | -39,586 | -2.59% |
| Hotel and Suites | 181,896 | 162,452 | 19,444 | +11.97% |
| Malls | 73,940 | 71,158 | 2,782 | +3.91% |
| | 1,746,627 | 1,763,987 | -17,360 | -0.98% |







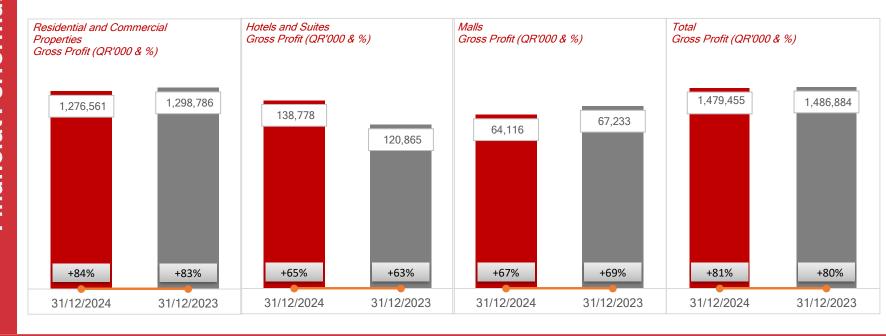
| Operating expenses by Segment | 31/12/2024 QR"000 | 31/12/2023 QR"000 | Changes QR"000 | Changes % |
|---------------------------------------|----------------------|----------------------|-------------------|--------------|
| Residential and commercial properties | 248,502 | 264,233 | (15,731) | -5.95% |
| Hotel and Suites | 73,166 | 70,432 | 2,734 | +3.88% |
| Malls | 31,403 | 29,984 | 1,419 | +4.73% |
| | 353,071 | 364,649 | (11,578) | -3.18% |







| Operating profit by Segment " operating profit ÷ (rental revenue + other operating revenue)" | 31/12/2024 | 31/12/2023 | Changes | Changes % |
|---|------------|------------|----------|--------------|
| Residential and commercial properties (QR"000) | 1,276,561 | 1,298,786 | (22,225) | -1.7% |
| Residential & commercial property (%) | +84% | +83% | | |
| Hotel and Suites (QR"000) | 138,778 | 120,865 | 17,913 | +14.8% |
| Hotel & Suites (%) | +65% | +63% | | |
| Malls (QR"000) | 64,116 | 67,233 | (3,117) | -4.6% |
| Malls (%) | +67% | +69% | | |
| Total Operating Margin (QR"000) | 1,479,455 | 1,486,884 | (7,429) | -0.50% |
| Total Operating Margin (%) | +81% | +80% | | |









| Consolidated Statement Of Financial Position 31 December 2024 | 31/12/2024 QR"000 | 31/12/2023 QR"000 | Changes QR"000 | Changes % |
|---|----------------------|----------------------|-------------------|--------------|
| Cash and bank balances | 113,210 | 371,574 | (258,364) | -70% |
| Receivables and prepayments | 74,688 | 99,960 | (25,272) | -25% |
| Inventory | 14,320 | 14,592 | (272) | -2% |
| Due from related parties | 453 | 473 | (20) | -4% |
| Investment properties | 45,488,397 | 45,643,861 | (155,464) | -0% |
| Property and equipment | 676,825 | 670,977 | 5,848 | +1% |
| TOTAL ASSETS | 46,367,893 | 46,801,437 | (433,544) | -1% |
| Payables and other liabilities | 379,166 | 889,175 | (510,009) | -57% |
| Due to related parties | 1,369,872 | 1,589,257 | (219,385) | -14% |
| Islamic financing borrowings | 11,185,540 | 10,995,266 | 190,274 | +2% |
| TOTAL LIABILITIES | 12,934,578 | 13,473,698 | (539,120) | -4% |
| Share capital | 26,524,967 | 26,524,967 | - | 0% |
| Legal reserve | 1,717,025 | 1,706,526 | 10,499 | +1% |
| Foreign currency translation reserve | 3,957 | 729 | 3,228 | +443% |
| Retained earnings | 5,362,767 | 5,270,900 | 91,867 | +2% |
| Equity Holders of the Parent | 33,608,716 | 33,503,122 | 105,594 | +0% |
| Non-controlling interest | (175,401) | (175,383) | (18) | +0% |
| Total Equity | 33,433,315 | 33,327,739 | 105,576 | +0% |
| TOTAL LIABILITIES AND EQUITY | 46,367,893 | 46,801,437 | (433,544) | -1% |





| Consolidated Statement Of Cash Flows 31 December 2024 | 31/12/2024 QR"000 | 31/12/2023 QR"000 | Changes QR"000 | Changes % |
|---|----------------------|----------------------|-------------------|--------------|
| Net cash flows from operating activities | 1,356,884 | 1,429,341 | (72,457) | -5% |
| Net cash flows (used in) investing activities | (62,864) | (117,225) | 54,361 | -46% |
| Net cash flows (used in) financing activities | (1,558,009) | (1,395,144) | (162,865) | +12% |
| (Decrease) /Increase in cash and cash equivalents | (263,989) | (83,028) | (180,961) | +218% |

